## EXHIBIT B

### COST ANALYSIS FOR REPROGRAPHIC EQUIPMENT

1. **PROCUREMENT COST**
   - Purchase Price-Monthly Cost
     - \(\$\) \__________
   - (See Footnote A)
   - or
   - Monthly Rental
     - \__________
     - **SUB-TOTAL** \(\$\) \__________

2. **MAINTENANCE COST**
   - Monthly Maintenance
     - \__________
   - (See Footnote B)
   - **SUB-TOTAL** \(\$\) \__________

3. **OPERATION COST**
   - Paper
     - \__________
   - Toner/Ink
     - \__________
   - Duplicating Fluid
     - \__________
   - Stencil/Master
     - \__________
   - Film
     - \__________
   - Other Supplies
     - \__________
   - Operator (Labor including clean-up)
     - \__________
   - **SUB-TOTAL** \(\$\) \__________

4. **PREPARATION COST**
   - Preparation of Master
     - \__________
   - **SUB-TOTAL** \(\$\) \__________

**ESTIMATED TOTAL MONTHLY COST** \(\$\) \__________

**ESTIMATED COST PER COPY** \(\$\) \__________
(See Footnote C)

**MONTHLY VOLUME** \__________
FOOTNOTES

A. If equipment is to be purchased, to get monthly cost divide estimated total cost by 60 (5 year amortization period).

B. If equipment is on a lease or rental basis, there probably would not be a monthly maintenance charge.

C. To obtain the estimated per copy cost, divide the estimated total monthly cost by the estimated monthly total number of copies.

D. Costs must be carried to 3 places.