EXHIBIT B
COST ANALYSIS FOR REPROGRAPHIC EQUIPMENT

1. PROCUREMENT COST
   Purchase Price-Monthly Cost  
   (See Footnote A) 
   or
   Monthly Rental  
   SUB-TOTAL

2. MAINTENANCE COST
   Monthly Maintenance  
   (See Footnote B)
   SUB-TOTAL

3. OPERATION COST
   Paper
   Toner/Ink
   Duplicating Fluid
   Stencil/Master
   Film
   Other Supplies
   Operator (Labor including clean-up)
   SUB-TOTAL

4. PREPARATION COST
   Preparation of Master  
   SUB-TOTAL

ESTIMATED TOTAL MONTHLY COST

ESTIMATED COST PER COPY
(See Footnote C)

MONTHLY VOLUME
FOOTNOTES

A. If equipment is to be purchased, to get monthly cost divide estimated total cost by 60 (5 year amortization period).

B. If equipment is on a lease or rental basis, there probably would not be a monthly maintenance charge.

C. To obtain the estimated per copy cost, divide the estimated total monthly cost by the estimated monthly total number of copies.

D. Costs must be carried to 3 places.